



E-Programme & Delegate Pack

Tuesday, September 1

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WELCOME



DONALD MARTIN

Editor The Herald & Herald on Sunday
Editor-in-Chief, Newsquest Scotland

On behalf of The Herald, it gives me great pleasure to welcome you all to the third annual Herald Scottish Family Business Breakfast – and the first we have hosted virtually.

Over the past eight years, The Herald has celebrated the success of family businesses from across Scotland through The Herald Scottish Family Business Awards and, in 2018, we introduced the Family Business Breakfast to discuss the unique circumstances family businesses find themselves in and provide the opportunity to network, learn, question and hear from industry leaders and experts.

Life as we know it has changed dramatically this year and given the current climate, we have adapted our business model to ensure we can continue to support our family business network, by delivering our breakfast event online.

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Today, I am delighted to be your host as we discuss and debate topical and important issues and once again bring together leading family businesses in Scotland to share their key learnings.

We are grateful therefore to have a fantastic keynote speaker in Michael James Donaldson, the Chairman of James Donaldson & Sons Ltd. He will be joined by an esteemed panel featuring:

Giovanna Eusebi: Co- Owner of Eusebi Deli & Restaurant in Glasgow's West End

Peter Facenna: Managing Director of Allied Vehicles Group

Lyndsay McGonigle: Managing Director of The Top Drawer

Iain Stirling: Owner of Arbikie Farm Distillery

Of course, we would not be able to do so without the tremendous support of our event partners Business Gateway, Clydesdale Bank, Family Business Solutions Ltd, Strathclyde Business School and T L Dallas. My thanks to them all.

I hope you enjoy this morning's discussion.



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BREAKFAST PROGRAMME MODERATOR

The Herald
**2020 SCOTTISH
FAMILY BUSINESS
BREAKFAST ONLINE**



DONALD MARTIN

Editor The Herald & Herald on Sunday
Editor-in-Chief, Newsquest Scotland

Donald is an award-winning Editor, with more than 30 years' experience editing national, regional, Sunday, daily and weekly titles across the UK. He is currently Editor-in-Chief of Newsquest's Scottish titles and Editor of The Herald and the Herald on Sunday.

Previously Head of Publishing for DC Thomson's magazines including The People's Friend, My Weekly, Scots Mag, Scottish Wedding Directory and No1 Magazine and Editor-in-Chief of DC Thomson Newspapers and Editor of The Sunday Post and Weekly News.

Former Editor of the Evening Times in Glasgow, the Evening Express in Aberdeen, the North

West Evening Mail in Cumbria, and deputy editor of the Cambridge Evening News.

He won his first editorship at the age of 24, launching the Edinburgh and Lothians Post before going on to become Group Editor at Thames Valley Free Newspapers.

Donald is the Scottish media representative on the Editors' Code of Practice Committee of the Independent Press Standards Organisation and serves as a board member on the UK Society of Editors, the organisation representing the media industry. He previously served for many years on the National Council for Training of Journalists.

ITINERARY

- 9.30am Arrival and Networking
- 10.00am Welcome
- 10.10am Keynote Speaker followed by Q&A
- 10.30am Panel Discussion followed by Q&A
- 11.00am Closing Remarks
- 11.15am Event remains open for virtual networking
- 1.00pm Virtual Event to formally close

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The Herald 2020 Scottish
Family Business Breakfast

KEYNOTE SPEAKER



MICHAEL JAMES DONALDSON
Chairman,
James Donaldson & Sons Ltd



Mike is Chairman for James Donaldson & Sons Ltd. He started working for the JDS Group in 2003 and is the 6th generation to work for his family business.

Mike graduated from the Robert Gordon University with a BA (Hons) in Business Studies in 2002. He also studied at the Napier University from 2005 – 2007 and qualified with their, at the time, new MSc in Timber Industry Management. Starting his career on the 'shop floor' for Donaldson Timber Engineering Ltd in Cramlington he has now worked with 3 of the groups 5 trading companies in roles ranging from internal sales and operations through to director level. During this time, he was named one of the top 30 industry professionals under the age of 30.

Mike is currently a Director of the James Donaldson & Sons Group and all subsidiaries, as well as a Director of the Timber Trade Federation and a trustee of Columba1400.

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*Financial Times European Business School rankings 2018

PANEL MEMBERS



GIOVANNA EUSEBI

Co- Owner, Eusebi Deli & Restaurant
in Glasgow's West End

Giovanna Eusebi is Cook and Co- Owner of Eusebi Deli & Restaurant in Glasgow's West End. Coming from a long line of strong Italian women, passionate about good food, Giovanna has brought a genuine taste of Italy to Scotland. She has worked hard to build up strong relationships with quality suppliers across Italy to bring the best possible ingredients to the people of Glasgow. Whilst recognising the skill of her team and encouraging their development she often sends her staff to Italy to meet with producers & work with Italian chefs.

The restaurant has won numerous awards including best dining experience from the "Scotsman" & listed as top 100 restaurants in the U.K. by the Sunday Times Magazine . Giovanna was recently awarded restaurant of the year by her female industry peers at Business Women Scotland .

Giovanna is a second generation Italian, Scot and a graduate of Italian & Marketing from the University Of Strathclyde.

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PETER FACENNA

Managing Director,
Allied Vehicles Group

Peter Facenna has been Managing Director of Allied Vehicles Group since October 2017, having started in the business in 1999. Peter worked his way up the ladder in the company: from working in the Call Centre, to Sales Manager, then to General Manager, and then from 2008 he was Sales Director before taking on his current role.

Peter is a very driven and ambitious Managing Director who puts people at the heart of everything he does. Peter is the son of Allied Vehicles Group founder, Gerry Facenna, and is proud of the achievements of the family business.

Peter sits on the Board of the Wheelchair Accessible Vehicles Converters Association and is also a member of the Executive Committee of Scottish Engineering, and a member of Scottish Leaders business group.

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To discuss your requirements, please contact:-

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LYNSAY MCGONIGLE

Managing Director,
The Top Drawer

With a wealth of experience in marketing and e-commerce Lyndsay joined her family furniture business in 2017. Over the past 3 years Lyndsay has put a strong focus on 'building awareness on a budget', largely via social media channels and fantastic customer word of mouth.

The furniture and home decor business has enjoyed double digit growth each year with Lyndsay at the helm by tapping into the latest trends, providing fantastic service and creating a shopping environment that's fun and inspirational every time a customer steps into the store. The business continues to grow this year with the launch of even more new product categories, exclusively designed ranges and a personalised virtual shopping service to help further establish The Top Drawer as Scotland's premier destination for furniture and home decor.



IAIN STIRLING

Owner,
Arbikie Farm Distillery

Iain set up Arbikie Farm Distillery with his brothers, John, David & Sandy in 2014 to distil their family of sustainable, field-to-bottle spirits using the crops they grow on their family's farms at Lunan Bay in Angus. Arbikie recently launched Nàdar, the world first, climate positive gin and distils the only Rye Scotch Whisky for over 200 years.

Previously, Iain worked for a range of global corporates including Diageo, Marks & Spencer, Jim Beam Brands & Volkswagen Group having studied at the University of Dundee, Heriot-Watt and most recently, Trinity College, Dublin. Iain was on the Boards of the Entrepreneurial Exchange, Young Enterprise Scotland and the Scottish North American Business Council.

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KEY STEPS

1. Register via <http://newsquestscotlandevents.com/events/fambizbreakfast/> FAQ listed on the website
2. Update profile to network more effectively here – hopin.to/account/profile
3. Login to the platform the day before event to ensure that you can gain access successfully
4. Join us on **Tuesday, September 1 from 9.30am**. We would recommend an up to date browser such as Chrome or Safari to access the platform.
5. Use the **#HSFamBiz**

*Cameron our AV team will be on hand to assist with any technical questions.

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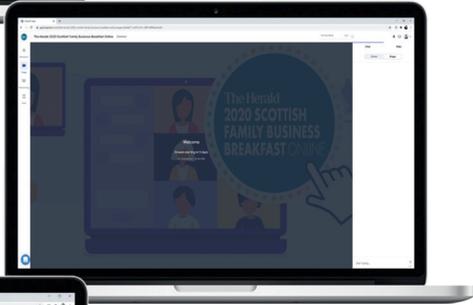
Reception Area



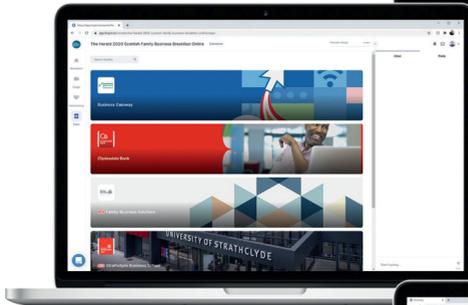
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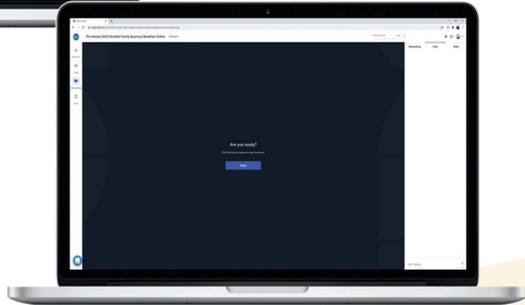
Main Stage



Expo Area



Networking Area



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For further information on our virtual events calendar or how we can help your business, please contact Kirsty Loughlin at [**Kirsty.loughlin@newsquest.co.uk**](mailto:Kirsty.loughlin@newsquest.co.uk)

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